



**Governor Musgrove's
Classroom Technology
Task Force**

Purpose

- Place an Internet-accessible computer in every public classroom (K-12) by the end of 2002
- Established by Exec. Order #831
- 12,602 classrooms do not have an Internet-accessible computer

Specifications & Procurement

- In May 2000, the task force approved the mid-range specifications as the minimum specifications
 - Intel Pentium III/500 MHz (Tab 1)
- Task Force designated state agencies to develop a Request for Proposals (RFP)
 - Education, Information Technology Services, and Governor's Office

Request for Proposals

- Minimum specifications
- Requested vendors to provide pricing for optional warranties (yrs. 4 & 5)
- Leasing options
- RFP 3162 released June 1, 2000 (Tab 2)
 - Proposals due June 15, 2000

RFP #3162 (cont)

- Clarifications
 - Vendor questions: 6/7/00
 - Memory specifications: 6/15/00
 - RFP vs. Express Products List: 6/25/00
- Proposals Received
 - 14 vendors proposing 20 computer systems

Evaluation

- Responsiveness
- Technical Specifications
- Costs Proposals
- Recommendations

Completeness

- Did the vendor provide all the requested information?
 - 3 vendors were non-responsive
 - Arsys Innotech (no proposal bond)
 - Dot.Com (no proposal bond)
 - Custom Fit, Inc. (non-enterprise system)
- Resources, solvency, and references

Technical Specifications

- Did the vendor's proposal meet the minimum specifications?
 - Remaining: 11 vendors proposing 17 systems
 - ITS Technical Staff reviewed each system and awarded points based on systems exceeding specifications

Technical Scoring

- Top 3 Technical Specifications:
 - Compaq 2: 34.73
 - Compaq 3: 34.23
 - GCSI 2: 30.17

Costs

- Projected Costs
 - May: \$1,263
- Proposed Costs
 - Range:
 - Low: \$894
 - High: \$1,405

Costs Analysis

- Top 3 Prices:
 - GCSI 2=\$894 = 60.00 pts. (max. allowable)
 - Howard = \$971 = 54.83 pts.
 - En Pointe = \$995 = 53.22

Value-Adds

- Not a requirement, but would be considered
 - Include free software or hardware (printers, read/write CD-ROMs)
- Bonus points awarded
 - Maximum of 10 points

Value-Add Scoring

- Top 3 Value-Adds
 - Bull/Gateway = 5.5
 - Compaq 2 & 3 = 3.5
 - Howard and Venture 4 = 2.5

Scoring Analysis

- GCSI 2, Best Overall Choice, 93.17
 - Pentium III, 667 MHz,
 - Micron Computer
 - HQ: Washington State
- Compaq 2, Second Place, 86.08
 - Pentium III, 667 MHz
 - Inacom Information Systems (MS & AL)

Recommendation

- GCSI Model #2
 - \$2 million in state funds
 - 2,237 computers

Logistics

- ITS Board Approval (8/18/00)
 - Contract Negotiations
- Public Announcement
- Implementation

Financing

- MEC Foundation will serve as the Task Force's account administrator
 - \$2 million in state funds
 - \$4 million in private funds

Questions and Answers

This concludes the presentation.